An efficient and financially accessible path towards energy high efficient homes for French homeowners

Vincent LEGRAND – Bruxelles – May 22th, 2019
What is the problem (in France)?
What is our answer

A major national problem (in France)
- 8 M inefficient houses
- 10% of France energy
- 5M families in energy precarity

Current offers: partial renovations
- Technically inefficient
- Financially inefficient
- Creating risks
- Not solving precarity

Our answer
- One time full renovation
- Fund raising Dorémi
- New tools: one stop financing, stone loan
- Local authorities
House: stones - 18th century - 125m²
2016 renovation: 380€/m²
Financing: 51% no interest state loan, 49% subsidies
Final financial result: monthly bill down from 208 to 160€/month

Renovation
Isolation: walls, roof, floor
Doors and windows
Heating
Ventilation

Today

In 15 years

Before renovation
After renovation
Without renovation
With renovation

Heating bill
Loan
For an affordable, one-step, high-efficiency renovation

High-income households

- Simple, adapted financing solutions
- Individual support by local authorities
- Local technical offers – groups of trained craftsmen

Low-income households
Doremi

Training & coordination

Quality results follow up

Local authorities

Measurement of results

Trained craftsmen

One step operation

Air quality

No technical risk

Ease

Health

Comfort

Trust

Environment

GHG reduction

Economy

Homeowners

Optimized financing including state subsidies

Property value +5 to 15%

Monthly savings: 4 to 10

Equal or less monthly bill

Out of precarity

National economy

Import reduction

Economy activity
Thank you for your attention!